

## Karen McDonald

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**From:** Doug Hewett  
**Sent:** Monday, April 5, 2021 1:59 PM  
**To:** Karen McDonald  
**Subject:** FW: [EXTERNAL]Bernhard Capital Follow-up  
**Attachments:** BCP Letter 3-9-2021 (003).pdf

Sent from my Galaxy

----- Original message -----

**From:** Jeff Jenkins <jeff@bernhardcapital.com>  
**Date:** 3/9/21 3:00 PM (GMT-05:00)  
**To:** wfowler53.wf@gmail.com, Mitch Colvin <MColvin@ci.fay.nc.us>, Elaina Ball <elaina.ball@faypwc.com>  
**Cc:** Doug Hewett <DHewett@ci.fay.nc.us>  
**Subject:** [EXTERNAL]Bernhard Capital Follow-up

I hope you're doing well. A letter from Bernhard Capital is being delivered to you overnight. I wanted to make sure you received an email copy as well (attached).

Jeff

Jeff Jenkins  
Bernhard Capital Partners  
225-228-2501-office  
225-281-4190-cell

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## Karen McDonald

---

**From:** Doug Hewett  
**Sent:** Monday, April 5, 2021 1:59 PM  
**To:** Karen McDonald  
**Subject:** FW: [EXTERNAL]PWC Follow Up  
**Attachments:** BCP Follow-Up Letter\_3-15-21.pdf

Sent from my Galaxy

----- Original message -----

**From:** Jeff Jenkins <jeff@bernhardcapital.com>  
**Date:** 3/15/21 12:46 PM (GMT-05:00)  
**To:** wfowler53.wf@gmail.com, Mitch Colvin <MColvin@ci.fay.nc.us>, Elaina Ball <elaina.ball@faypwc.com>  
**Cc:** Doug Hewett <DHewett@ci.fay.nc.us>, Jeff Yuknis <jyuknis@bernhardcapital.com>, Thomas Henley <thomas@bernhardcapital.com>  
**Subject:** [EXTERNAL]PWC Follow Up

I hope you're doing well. A letter from Bernhard Capital is being delivered to you overnight. I wanted to make sure you received an email copy as well (attached).

eff

Jeff Jenkins  
Bernhard Capital Partners  
225-228-2501-office  
225-281-4190-cell

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## Karen McDonald

---

**From:** Doug Hewett  
**Sent:** Monday, April 5, 2021 2:01 PM  
**To:** Karen McDonald  
**Subject:** FW: [EXTERNAL]Data Request for PWC from Bernhard Capital Partners

Sent from my Galaxy

----- Original message -----

**From:** Jay Toland <JToland@ci.fay.nc.us>  
**Date:** 10/17/19 10:38 AM (GMT-05:00)  
**To:** Doug Hewett <DHewett@ci.fay.nc.us>  
**Cc:** Telly Whitfield <TWhitfield@ci.fay.nc.us>  
**Subject:** FW: [EXTERNAL]Data Request for PWC from Bernhard Capital Partners

FYI – please see below.

Thanks,

Jay

**From:** Rhonda Haskins  
**Sent:** Thursday, October 17, 2019 10:20 AM  
**To:** Jay Toland <JToland@ci.fay.nc.us>  
**Subject:** RE: [EXTERNAL]Data Request for PWC from Bernhard Capital Partners

Hi Jay,

Just giving you an update on where we are with this data request. It is my understanding that Dave and Doug have talked and we (PWC) are waiting on direction from the Commission.

Thank you,

Rhonda

**From:** Jay Toland <[JToland@ci.fay.nc.us](mailto:JToland@ci.fay.nc.us)>  
**Sent:** Tuesday, October 15, 2019 11:29 AM  
**To:** Rhonda Haskins <[Rhonda.Haskins@faypwc.com](mailto:Rhonda.Haskins@faypwc.com)>  
**Cc:** Doug Hewett <[DHewett@ci.fay.nc.us](mailto:DHewett@ci.fay.nc.us)>  
**Subject:** FW: [EXTERNAL]Data Request for PWC from Bernhard Capital Partners

Rhonda,

Please see the below email and the attached data request.

Thanks

Jay

**From:** Richard Sullivan [<mailto:rsullivan@statefederalstrategies.com>]  
**Sent:** Friday, October 11, 2019 3:15 PM  
**To:** Jay Toland <[JToland@ci.fay.nc.us](mailto:JToland@ci.fay.nc.us)>  
**Subject:** [EXTERNAL]Data Request for PWC from Bernhard Capital Partners

Hello Jay,

We are writing to seek assistance in gathering the attached information. We met with the Mayor and Members of the City Council on June 19th to provide background on a potential partnership between our firm, the City and PWC. The partnership would take the form of a concession agreement with the Fayetteville Public Works Commission. To help us develop our proposal, we would need to gather data related to the outlined areas.

Thanks for the assistance. Please feel free to email or call with any additional questions.

Best regards,

Richard Sullivan (Representing Bernhard Capital Partners)

Richard Sullivan

Partner

State Federal Strategies

410 North Boylan Street

Suite 79

Raleigh, NC 27603

o. (919) 256-3674

c. (919) 271-3995

[rsullivan@statefederalstrategies.com](mailto:rsullivan@statefederalstrategies.com)

[www.statefederalstrategies.com](http://www.statefederalstrategies.com)

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## Karen McDonald

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**From:** Doug Hewett  
**Sent:** Monday, April 5, 2021 2:02 PM  
**To:** Karen McDonald  
**Subject:** FW: [EXTERNAL]Information request  
**Attachments:** Fayetteville Data Request.docx

Sent from my Galaxy

----- Original message -----

**From:** Jay Toland <JToland@ci.fay.nc.us>  
**Date:** 8/30/19 11:40 AM (GMT-05:00)  
**To:** Doug Hewett <DHewett@ci.fay.nc.us>  
**Subject:** FW: [EXTERNAL]Information request

Mr. Hewett,

Please see the attached request for information.

Thanks

Jay

**From:** Julius Bedford [mailto:julius@bernhardcapital.com]  
**Sent:** Thursday, August 29, 2019 9:53 AM  
**To:** Jay Toland <JToland@ci.fay.nc.us>  
**Cc:** Jeff Yuknis <jyuknis@bernhardcapital.com>  
**Subject:** [EXTERNAL]Information request

Hello Jay,

My name is Julius Bedford and I am part of the team at Bernhard Capital Partners interested in exploring a potential partnership between our firm, the City, and the PWC. To help us develop our proposal, we would greatly appreciate if you could review the attached information request list and help gather and send the requested data. If you would like, I could also set up a Dropbox account to facilitate document sharing. Please let me know if you have any questions.

Best,

Julius

**Julius Bedford**

Bernhard Capital Partners

400 Convention Street, 10<sup>th</sup> Floor

Baton Rouge, LA 70802

Ph: 225.421.8611 | Cell 630.699.9141

[julius@bernhardcapital.com](mailto:julius@bernhardcapital.com)

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## Karen McDonald

---

**From:** Jay Toland  
**Sent:** Tuesday, April 6, 2021 2:05 PM  
**To:** Doug Hewett; Karen McDonald  
**Subject:** RE: [EXTERNAL]Information request  
**Attachments:** RE: [EXTERNAL]Information request; FW: [EXTERNAL]Information request; [EXTERNAL] Request to schedule a phone call; [EXTERNAL]Request to schedule a phone call; [EXTERNAL]Data Request for PWC from Bernhard Capital Partners

Re: Information request – my response to the email below 8/30/2019

FW: Information request – my forward of the email below to Mr. Hewett 8/30/2019

Request to schedule a phone call (2) – from Richard Sullivan looking to schedule a call 9/13/2019 & 9/18/19

Data request..... data request from Richard Sullivan 10/15/2019

If my memory serves I did not have access to a drop box as the bulk of, if not almost all of the data requested was from PWC.

Also I do not believe I had any significant conversations with anyone else from BC, I will continue to search my Archives, but wanted to get this to you ASAP.

Thanks  
Jay



**J. Toland, CMA**

*Chief Financial Officer/Assistant City Manager*

Finance Office

City of Fayetteville | 433 Hay St. | Fayetteville, NC 28301-5259

910-433-1682 office

910-610-9776 cell

[Jtoland@ci.fay.nc.us](mailto:Jtoland@ci.fay.nc.us)

[www.FayettevilleNC.gov](http://www.FayettevilleNC.gov)

**From:** Doug Hewett <DHewett@ci.fay.nc.us>  
**Sent:** Tuesday, April 6, 2021 12:43 PM  
**To:** Jay Toland <JToland@ci.fay.nc.us>; Karen McDonald <KMcDonald@ci.fay.nc.us>  
**Subject:** FW: [EXTERNAL]Information request

Jay.

Below, there is a reference to a 'Dropbox'. Was one setup and do you have any other communications between you/BCP? If so, please forward to Karen and myself asap.

Thanks, Doug



Hello Jay,

My name is Julius Bedford and I am part of the team at Bernhard Capital Partners interested in exploring a potential partnership between our firm, the City, and the PWC. To help us develop our proposal, we would greatly appreciate if you could review the attached information request list and help gather and send the requested data. If you would like, I could also set up a Dropbox account to facilitate document sharing. Please let me know if you have any questions.



**Douglas J. Hewett, ICMA-CM**

*City Manager*

City Manager's Office

433 Hay Street | Fayetteville, NC 28301-5537

910-433-1990

[dhewett@ci.fay.nc.us](mailto:dhewett@ci.fay.nc.us)

[www.FayettevilleNC.gov](http://www.FayettevilleNC.gov)

All communication, including this email, not specifically exempted by NC law is a public record and subject to release upon request.

**From:** Doug Hewett

**Sent:** Monday, April 5, 2021 2:02 PM

**To:** Karen McDonald <[KMcdonald@ci.fay.nc.us](mailto:KMcdonald@ci.fay.nc.us)>

**Subject:** FW: [EXTERNAL]Information request

Sent from my Galaxy

----- Original message -----

**From:** Jay Toland <[JToland@ci.fay.nc.us](mailto:JToland@ci.fay.nc.us)>

**Date:** 8/30/19 11:40 AM (GMT-05:00)

**To:** Doug Hewett <[DHewett@ci.fay.nc.us](mailto:DHewett@ci.fay.nc.us)>

**Subject:** FW: [EXTERNAL]Information request

Mr. Hewett,

Please see the attached request for information.

Thanks

Jay

**From:** Julius Bedford [<mailto:julius@bernhardcapital.com>]  
**Sent:** Thursday, August 29, 2019 9:53 AM  
**To:** Jay Toland <[JToland@ci.fay.nc.us](mailto:JToland@ci.fay.nc.us)>  
**Cc:** Jeff Yuknis <[jyuknis@bernhardcapital.com](mailto:jyuknis@bernhardcapital.com)>  
**Subject:** [EXTERNAL]Information request

Hello Jay,

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Best,

Julius

**Julius Bedford**

Bernhard Capital Partners

400 Convention Street, 10<sup>th</sup> Floor

Baton Rouge, LA 70802

Ph: 225.421.8611 | Cell 630.699.9141

[julius@bernhardcapital.com](mailto:julius@bernhardcapital.com)

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## Karen McDonald

---

**From:** Jay Toland  
**Sent:** Friday, August 30, 2019 11:41 AM  
**To:** 'Julius Bedford'  
**Subject:** RE: [EXTERNAL]Information request

Received

Thanks  
Jay

**From:** Julius Bedford [mailto:julius@bernhardcapital.com]  
**Sent:** Thursday, August 29, 2019 9:53 AM  
**To:** Jay Toland  
**Cc:** Jeff Yuknis  
**Subject:** [EXTERNAL]Information request

Hello Jay,

My name is Julius Bedford and I am part of the team at Bernhard Capital Partners interested in exploring a potential partnership between our firm, the City, and the PWC. To help us develop our proposal, we would greatly appreciate if you could review the attached information request list and help gather and send the requested data. If you would like, I could also set up a Dropbox account to facilitate document sharing. Please let me know if you have any questions.

Best,  
Julius

**Julius Bedford**  
Bernhard Capital Partners  
400 Convention Street, 10<sup>th</sup> Floor  
Baton Rouge, LA 70802  
Ph: 225.421.8611 | Cell 630.699.9141  
[julius@bernhardcapital.com](mailto:julius@bernhardcapital.com)

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## Karen McDonald

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**From:** Jay Toland  
**Sent:** Friday, August 30, 2019 11:41 AM  
**To:** Doug Hewett  
**Subject:** FW: [EXTERNAL]Information request  
**Attachments:** Fayetteville Data Request.docx

Mr. Hewett,

Please see the attached request for information.

Thanks  
Jay

**From:** Julius Bedford [mailto:julius@bernhardcapital.com]  
**Sent:** Thursday, August 29, 2019 9:53 AM  
**To:** Jay Toland  
**Cc:** Jeff Yuknis  
**Subject:** [EXTERNAL]Information request

Hello Jay,

My name is Julius Bedford and I am part of the team at Bernhard Capital Partners interested in exploring a potential partnership between our firm, the City, and the PWC. To help us develop our proposal, we would greatly appreciate if you could review the attached information request list and help gather and send the requested data. If you would like, I could also set up a Dropbox account to facilitate document sharing. Please let me know if you have any questions.

Best,  
Julius

**Julius Bedford**  
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400 Convention Street, 10<sup>th</sup> Floor  
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## Karen McDonald

---

**From:** Richard Sullivan <rsullivan@statefederalstrategies.com>  
**Sent:** Friday, September 13, 2019 3:24 PM  
**To:** Jay Toland  
**Subject:** [EXTERNAL]Request to schedule a phone call

Hello Jay,

I hope you are well. I am following up on a voice mail to ask if I might be able to schedule a phone call with you. I am based in Raleigh working for Bernhard Capital of Baton Rouge. The purpose of the call is to give you some background regarding the request from Julius Bedford of Bernhard Capital sent on Thursday August 29th.

Thanks for the consideration.

Best regards,

Richard Sullivan

Richard Sullivan  
Partner  
State Federal Strategies  
410 North Boylan Street  
Suite 79  
Raleigh, NC 27603  
o. (919) 256-3674  
c. (919) 271-3995  
rsullivan@statefederalstrategies.com  
[www.statefederalstrategies.com](http://www.statefederalstrategies.com)

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## Karen McDonald

---

**From:** Richard Sullivan <rsullivan@statefederalstrategies.com>  
**Sent:** Wednesday, September 18, 2019 3:57 PM  
**To:** Jay Toland  
**Subject:** [EXTERNAL]Request to schedule a phone call

Hello Jay,

I hope you are well. I am following up on a voice mail to ask if I might be able to schedule a phone call with you. I am based in Raleigh working for Bernhard Capital of Baton Rouge. The purpose of the call is to give you some background regarding the request from Julius Bedford of Bernhard Capital sent on Thursday August 29th.

Thanks for the consideration.

Best regards,

Richard Sullivan

Richard Sullivan  
Partner  
State Federal Strategies  
410 North Boylan Street  
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Raleigh, NC 27603  
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rsullivan@statefederalstrategies.com  
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## Karen McDonald

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**From:** Richard Sullivan <rsullivan@statefederalstrategies.com>  
**Sent:** Friday, October 11, 2019 3:15 PM  
**To:** Jay Toland  
**Subject:** [EXTERNAL]Data Request for PWC from Bernhard Capital Partners  
**Attachments:** Fayetteville Data Request from BCP.docx

Hello Jay,

We are writing to seek assistance in gathering the attached information. We met with the Mayor and Members of the City Council on June 19th to provide background on a potential partnership between our firm, the City and PWC. The partnership would take the form of a concession agreement with the Fayetteville Public Works Commission. To help us develop our proposal, we would need to gather data related to the outlined areas.

Thanks for the assistance. Please feel free to email or call with any additional questions.

Best regards,

Richard Sullivan (Representing Bernhard Capital Partners)

Richard Sullivan  
Partner  
State Federal Strategies  
410 North Boylan Street  
Suite 79  
Raleigh, NC 27603  
o. (919) 256-3674  
c. (919) 271-3995  
rsullivan@statefederalstrategies.com  
[www.statefederalstrategies.com](http://www.statefederalstrategies.com)

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